

# REGIONAL TRANSIT ISSUE PAPER

Agenda Item No.	Board Meeting Date	Open/Closed Session	Information/Action Item	Issue Date
3	07/25/16	Open	Action	07/19/16

Subject: Approving a Sole Source Procurement and Awarding a Contract to Sierra Wireless America, Inc. for the Purchase of oMG Mobile Access Routers.

## ISSUE

Whether or not to approve a Sole Source Procurement and Award a Contract to Sierra Wireless America, Inc. for the purchase of oMG Mobile Access Routers.

## RECOMMENDED ACTION

Adopt Resolution No. 16-07-\_\_\_\_, Approving the Sole Source Procurement and Awarding a Contract to Sierra Wireless America, Inc. for the Purchase of oMG Mobile Access Routers.

## FISCAL IMPACT

Budgeted:	Yes	This FY:	\$240,372.50
Budget Source:	Capital	Next FY:	\$
	FY 11/12 California Transit Security Grant Program	Annualized:	\$240,372.50
Cost Cntr/GL Acct(s) or Capital Project #:	T006	Total Amount:	\$240,372.50
Total Budget:	\$240,372.50		

## DISCUSSION

On May 13, 2013, the RT Board of Directors adopted Resolution No. 13-05-0068, authorizing release of an Invitation to Bid (ITB) to provide and install Mobile Access Routers and delegating authority to the General Manager/CEO to execute the resulting Contract with the lowest responsive and responsible bidder, for an amount not to exceed \$700,000. The lowest responsive and responsible bid, subsequently received by RT from In Motion Technology, Inc., was for \$712,060, plus applicable sales tax. Consequently, Staff requested, on August 26, 2013, that the Board award the Contract to In Motion Technology, Inc., which was done in Resolution 13-05-0068.

A total of 285 Mobile Access Routers were included in the 2013 Contract to provide communications upgrades to RT's bus fleets. Funding for that procurement was provided via a sub-recipient agreement with the Sacramento Area Council of Governments (SACOG) in support of the Connect Card Project to provide a regional smart card fare system.

The installed oMG routers have become the communications hub of RT's bus fleet. The mobile routers are essentially sophisticated mobile computers that serve as a communications router,

Approved:

Presented:

Final 07/20/16

General Manager/CEO

Director, Information Technology

# REGIONAL TRANSIT ISSUE PAPER

Agenda Item No.	Board Meeting Date	Open/Closed Session	Information/Action Item	Issue Date
3	07/25/16	Open	Action	07/19/16

Subject: Approving a Sole Source Procurement and Awarding a Contract to Sierra Wireless America, Inc. for the Purchase of oMG Mobile Access Routers.

firewall and Wi-Fi access point, managing on-board communications and back haul for all inter-connected on-board devices.

Staff has researched the market and found that other suppliers of hardware and software are not compatible with RT's existing oMG Mobile Access Routers. The routers and software management system provide aggregated communications management and protocol level reporting for all connected on-vehicle devices. The OMG management system is actively and frequently used by Information Technology (IT) Operations staff for throughput and bandwidth allocation, as well as protocol analysis and device troubleshooting.

Purchasing and adopting a secondary parallel system would create duplicative work and would place a significant management and maintenance burden impacting staff's ability to effectively maintain both systems, and would not be in the best interest of the District. Staff is requesting the Board approve sole source procurement for an additional 100 oMG mobile routers.

In March, 2015, In Motion Technology, and its line of oMG Routers, was acquired by Sierra Wireless America, Inc. Staff has researched the market and determined that the price offered by Sierra Wireless America, Inc. for the oMG Routers is fair and reasonable.

Staff requests that the Board approve sole source procurement and authorize award of a Contract to Sierra Wireless America, Inc., for a not to exceed the amount of \$240,372.50.

RESOLUTION NO. 16-07-\_\_\_\_\_

Adopted by the Board of Directors of the Sacramento Regional Transit District on this date:

July 25, 2016

**APPROVING THE SOLE SOURCE PROCUREMENT AND AWARDING A CONTRACT TO SIERRA WIRELESS AMERICA, INC. FOR THE PURCHASE OF OMG MOBILE ACCESS ROUTERS.**

BE IT HEREBY RESOLVED BY THE BOARD OF DIRECTORS OF THE SACRAMENTO REGIONAL TRANSIT DISTRICT AS FOLLOWS:

THAT, in accordance with Section 1.405 of the RT Procurement Ordinance, sole source procurement is permitted upon a determination that the required product is only available from the manufacturer and it would be futile to seek competition.

THAT, only Sierra Wireless America, Inc. manufactures software and hardware that are compatible for use with the existing oMG Mobile Access Routers currently installed on RT buses and servers, therefore, it would be futile to seek competitive bids for that equipment as otherwise required under Public Utilities Code Section 102222.

THAT, the Contract between Sacramento Regional Transit District, therein referred to as "RT," and Sierra Wireless America, Inc., therein referred to as "Contractor," whereby Contractor agrees to provide software and implementation services for 100 oMG Mobile Access Routers, as specified, for an amount not to exceed \$240,372.50, is hereby approved.

THAT, the General Manager/CEO is hereby authorized and directed to execute said Contract.

---

JAY SCHENIRER, Chair

A T T E S T:

HENRY LI, Secretary

By: \_\_\_\_\_  
Cindy Brooks, Assistant Secretary